MINISTRY OF EDUCATION AND SCIENCE OF UKRAINE

KHARKIV STATE UNIVERSITY OF FOOD TECHNOLOGY AND TRADE

PERFORMANCE OF COURSE WORKS
in the discipline
"Foreign Economic Activity of the Enterprises"

METHODICAL INSTRUCTIONS
for full-time and part-time students
with Bachelor's Degree,
292 "International Economic Relations"

KHARKIV 2019

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CONTENT

1. General Provisions .............................................................................................................. 4
2. The purpose and objectives of the course work ............................................................... 5
3. General requirements for the implementation of student work ......................................... 6
4. The choice of course work ................................................................................................. 9
5. The structure and content of the course work ................................................................. 10

6. Selection of literature and other materials on course of .................................................... 12
7. Presentation of the content of the course work ............................................................... 14
8. Making course work organization and procedure of protection ....................................... 155
9. Recommended topics coursework in the discipline "Foreign trade enterprises" ................. 23
10. Examples of structuring coursework ................................................................................ 24
11. Recommended source list ............................................................................................... 27
Applications ............................................................................................................................. 30
1. TERMS

The course "Foreign trade enterprise" forms of students' modern economic thinking and the system of special knowledge in International Business, specific market research foreign markets, order contracts with foreign contractors, organization of international transport, customs regulations International Business and operation of enterprises with foreign investments.

Guidelines reveal the basic provisions for writing term papers on the subject "Foreign trade enterprises" 292 students of specialty "International Economic Relations" education first degree (bachelor).

The aim guidelines are:
- consolidate the theoretical knowledge students have acquired in the study of the subject "Foreign trade enterprises";
- the skills of independent work with literature, information and research sources of statistical information and scientific Internet-resources and guides, etc.
- developing skills analysis and synthesis of the theoretical information, reflection and draw conclusions of the study.

However, to assist and to control on the course work is assigned supervisor, who will coordinate with all issues related to the preparation work. That is, the head of the course:
- carries out regular consultations students;
- monitors the progress of the work;
- provides methodological assistance;
- check the work and retsenuye it.

Coursework is an independent theoretical work of students, part of the educational and professional training programs Bachelor's degree 292 "International Economic Relations".

The course work is part of the learning process.
2. PURPOSE AND OBJECTIVES Coursework

The purpose of writing a term paper - formation of competencies and skills of identifying and presenting author's positions on existing economic activity of enterprise and management problems and possible ways to address them; Values acquired by the students in learning research potential. In achieving this goal following tasks:

- deepening the knowledge on the subject "Foreign trade enterprises";
- study, enhancement and generalization of theoretical and methodological foundations of the chosen direction of research;
- Critical analysis of existing approaches to address the problems of the chosen area of study;
- systematization of methodological tools, the mastery of specific methods and specific methods of analysis and diagnosis of problems in various areas of management activities;
- definition of terms, principles and specific features of foreign economic activity of enterprises Ukraine in foreign markets and foreign companies when entering the Ukrainian market;
- identify and study ways to solve the problems highlighted in the course work.

The purpose and objectives of the study within the specific course work determined by its theme, structure, specific object, the object information base and research.

During the course work the student, according to qualification requirements, must demonstrate knowledge of subjects which give theoretical and practical aspects, namely the domain of discipline "Foreign trade enterprise" and its methodology; interpretation of the basic concepts and components of foreign economic activity; main goals, tasks and organizational functioning of economic conditions in the EEA; rational application of certain monetary and financial conditions of the contract at the conclusion of commercial agreements on the international market; shape and mechanism of international payments at export-import operations; Specific features of the functioning of enterprises with foreign investments in Ukraine; methodology for assessing the economic efficiency of enterprises FEA
etc. During the course work the student must independently find and
examine the literature on the chosen topic, make appropriate analysis
statistics show the ability to apply theoretical concepts and legal documents
in solving specific economic problems.

The course work on discipline "Foreign trade enterprises" promotes a
combination of integrated system of theoretical and practical aspects of
international business activity, which in turn allows to form a clear idea of
the nature and diversity of the functions of a modern specialist in
international economic relations.

3. General Requirements for the course work

Term Paper - is an independent scientific and practical research
student, which makes it possible to assess the level of preparation and also
the ability to apply theoretical knowledge of the studied issues in practice.

Working on a term paper on the subject "International Economics", the
student has to learn the skills for the correct formulation of problems and
justification of its relevance, formulation of goals and objectives of the
study, the construction of a logical plan and optimal structure, work with
literature and statistical information, basing their generalizations,
conclusions and proposals.

During the performance for data collection and processing most
commonly used the following methods:
- systematic approach;
- methods of abstraction, synthesis and comparison;
- statistical analysis (grouping methods, sampling, averages, relative
  values);
- structural and logical analysis and classification;
- economic analysis and mathematical programming (correlation and
  regression analysis, rank correlation, principal component analysis, static
  and dynamic programming, etc.);
- the rating.

The process of the course work on discipline "Foreign trade
enterprises" contains a number of successive stages, the main of which is
(Table 1):
### Table 1

#### Stages of preparation and defense of course work

<table>
<thead>
<tr>
<th>Actors</th>
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</thead>
<tbody>
<tr>
<td><strong>Student</strong></td>
<td><strong>Teacher</strong></td>
<td></td>
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<tr>
<td>1</td>
<td>2</td>
<td></td>
</tr>
<tr>
<td>The choice course work</td>
<td>1. Preparation approximate theme course work;</td>
<td></td>
</tr>
<tr>
<td></td>
<td>2. Reconciliation of topics;</td>
<td></td>
</tr>
<tr>
<td></td>
<td>3. The wording of the requirements for each topic.</td>
<td></td>
</tr>
<tr>
<td>Interview on methods for preparing course work on specific topics, definitions of</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preliminary selection of literature, concluding list, review scientific sources on selected topics</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Working legislative framework governing elected aspect of international economic relations</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Drafted content</td>
<td>Reconciliation and approval content</td>
<td></td>
</tr>
<tr>
<td>In-depth study of information sources</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Collection of statistical data presented in scientific literature, periodicals and annual statistics newspapers and baseline information on the enterprise (in Depending on the chosen theme)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Work on coursework</td>
<td>Consultancy</td>
<td></td>
</tr>
<tr>
<td>Refinement plan</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preparation for the execution of course work</td>
<td>Reviewing</td>
<td></td>
</tr>
<tr>
<td>Protection of course work</td>
<td>Creating conditions for review other students the content course work</td>
<td></td>
</tr>
<tr>
<td>Discussions (group or individual)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Evaluation</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

- choice of subject course work;
- study of literature on the chosen topic;
- familiarity with the national legal framework and international law governing the chosen aspect of international economic relations;
− compilation of content;
− collecting statistics and information output to the enterprise;
− disclosure of the contents of the course work;
− registration of course work;
− submission of work for review and protection.

Students must take account of the need to perform all these steps, planning them in the following sequence.

Doing the work the student has to learn how to use scientific literature independently to analyze and summarize.

Course work a student must perform based on careful study and generalization of best practices on the functioning of global economic relations, which are discussed in the literature, using analytical and statistical data given in the literature, periodicals and statistical publications.

The course work can be used components and materials budget cathedral economic-contracting, research works, if a student takes part in them.

Appointed by student supervisor, who must regularly (according to the approved schedule) advise the student and to verify performance stages and overall.

At the head of the student agrees a work plan and timetable for its implementation.

Results of the study should be present in the form of opinions and suggestions.

In the finished (finish) the text is not allowed to make corrections, strikeout, paste, and cut words and use abbreviations (except accepted).

*In evaluating course work using the following criteria:*

1. Compliance with the content of the course chosen degree subject and the theme.
2. Completeness of study using the relevant literature.
3. The scientific and practical validity of the findings.
4. Autonomy approach to writing a term paper.
5. Style, consistency and logic of the material.
6. The use of legislation of Ukraine and international law.
7. The quality of design, language, style and grammar level work.
4. Select a theme Coursework

The first stage of the course work is the choice of topics. The choice - one of the most critical components of any scientific study, because it makes a decisive result.

The choice of course work must be based on deep theoretical knowledge of the most important areas of international economic relations based on the following criteria:

- scientific relevance;
- importance for the formation and development;
- perspective of the practical application of theoretical conclusions;
- the possibility of development by students.

The course work begins with self-selection of topics a student, it agreed with the supervisor and approval at a meeting of the international economy.

Full-time students and distance learning theme chosen course work at their own discretion, but the present topic areas coursework determined and approved by the Department of International Economics. The final version of the theme of the course work on discipline "Foreign trade enterprises" student agrees with the supervisor.

3 To ensure compliance with requirements of contemporary themes of higher education for directions on the subject of the specialty coursework reviewed annually and approved by the Department of International Economics.

In view of the major trends in the international economy and international economic relations, above criteria for selecting a topic, the study of literature to determine the theoretical foundations and history of the issue, specifying the purpose and content of the research topic is formulated completely.

Coordinated with the teacher-head research topic is assigned to the student in accordance with the order of the head of department.
5. STRUCTURE AND CONTENTS Coursework

Coursework profession must contain:
- title page;
- content;
- for conventional values (if necessary)
- introduction;
- the main part;
- conclusions;
- applications (if necessary)
- references.

After selecting the theme and its agreement with the supervisor appointed by the department, the student must develop and put in writing its content.

Content is fed to get started. It contains the names and numbers of the original pages of all sections, subsections and points (if they have a title), including introduction, conclusion to chapters, general conclusions, applications, list of references.

The content of the topic should be developed after reviewing the literature, highlighting certain issues and problems of the research topic. This will enable more students to imagine the structure of consistently put its contents fully cover the range of issues to be resolved.

Content is recommended that 3-4 issues, each of which is divided by 3-4 points. It is necessary to determine which of them should be the main (leading). Its coverage subject to all other issues plan.

The general plan should include only those questions that directly relate to the theme and allow full and deep open it.

The structure and content of the course work, the ratio of sections determined by the chosen theme. As an example, we can recommend such a scheme as follows:

*Introduction* discloses the nature and state of scientific problems (tasks) and its significance, foundation and baseline data to develop the topics rationale for the study.

Justify the relevance of the topic in terms of its practical application and value of goal and the range of tasks which will achieve in the end.

Coverage of urgency should not be verbose. Also, you should identify the subject and object of study and the methods by which will be placed in the open job.
The object of study - the process or phenomenon that creates a problematic situation and chosen for the study.

Research subject is contained within the object. Purpose of the study determines the theme of which is determined on the title page as its title.

It should submit a list of used research methods to achieve in the end.

Main part Coursework consists of sections, subsections, paragraphs and subparagraphs. Each chapter begins with a new page.

The first section (theoretical part) - presentation of theoretical and methodological issues related to the theme of the course work. It is necessary to highlight the essence of key economic categories with the problem in question.

The study involves the presentation of different points of view contained in the literature they study and form their own perspective of the author.

For quality preparation of this part of the course work necessary to study deeply the basic literature, examine existing legal acts of Ukraine and international law.

Particular attention should be paid to the work of leading scientists, monographic books, articles in scientific journals last years edition.

This section should serve as a theoretical basis for subsequent research evidence and develop practical recommendations.

The second section (analytical part) - Analysis of international experience status and trends of selected unit or study economic phenomena and processes in question.

Here it is advisable to ground the factors that affect the subject of studies cite statistics that characterize object of study and included in statistical collections, periodicals, on the official website, to analytical generalization, identify the causes of the existing state of the studied process, where appropriate - to reinforce study graphic material (charts, graphs, diagrams, etc.).

The third section - this part is necessary to study of the subject on the example of Ukraine, or (according to the chosen subject) formulated perspective directions in the development of the subject; submitted projections, plans and options design calculations of the research object; determined by promising measures to enhance its efficiency.
As in the second section analyzes the research necessary to reinforce the graphic material (charts, graphs, cartograms, charts).

This section should include a review of ways and justification of measures to improve the economic situation and ways to address the issues under consideration.

**Conclusion (conclusions and recommendations)** - summary of the main results of the study and basic measures to effectively address the issues discussed in the paper. Conclusions should formulate carefully and precisely, without overburdening their explanations and particulars.

**Attachments.** By applications need appropriate to include supporting material:

- intermediate mathematical proof, formulas and calculations;
- Table ancillary digital data;
- supporting illustrations.

**References** should be placed in the following ways: links in order of appearance in the text, in alphabetical order the names of the first authors or titles in chronological order.

Bibliographic description of the sources are in accordance with the current standards of librarianship and publishing.

6. **SELECTION literature and other materials THEME Coursework**

After agreeing on the content of the course work supervisor, you need to find out the state of the study topic chosen by modern science to identify specific areas of research and basic questions of.

Training and professional literature on the topic of the course the student selects their own, using the alphabetical, systematic and subject catalogs that are available in the university library or any other library science. Consultations on the selection of literature student can get the teachers of the department or the employees of the library.

During the selection of literature, special attention should be paid to primary sources related topics, periodicals, scientific articles, internet sources.

When performing analytical calculations to use statistics and bulletins prepared by the State Statistics Committee and Research Institute
In-depth study of literature and official sources of information will help clarify the current state on the topic, a plan properly course work, clarify direction and methodology of their research, the amount and nature of practical materials needed for the job.

The next stage - a bibliography (List of references used). First, we should pay attention to the year of publication of a literary source. Use only need new editions.

Be sure to learn and use in the process of writing a term paper regulations (laws, orders, instructions, regulations, etc.) and international law relating to the chosen topic.

Before working in the latest version should carefully review handwritten notes taken in the study of literature on the topic, as well as records on the activities of the research object (enterprise, industry, etc.).

These materials must be structured carefully analyzed, compiled and then used in the text work.

After studying literature on the subject and a plan for the student starts collecting practical materials. The organization provides information collection, above all, an inventory of the necessary aspects of each patient questions, depending on which is selected analytical data (by country, in the whole world economy, some areas, companies, etc.).

Analytical indicators should cover a period of 3 years and be quite new - not later than 2 years from the date of coursework (using irrelevant conclusions).

The collected statistical data also need to carefully work out, grouped, categorized, bring to the table if necessary - to make a comparative analysis. Submit these materials may also be in the form of charts, graphs, cartograms, charts and others.

List of used literature and other materials necessary to organize and place before the end of the course work applications.

State Statistics Committee of Ukraine and periodicals areas of international economic relations and foreign trade.
7. STATEMENT OF CONTENTS Coursework

The results of the study of scientific literature, instructional materials, their synthesis and proposals need to be converted serial scientifically grounded research.

Collected, studied and researched material on the topic of course work must agree to the plan and, if need be, to clarify the latter.

General requirements for teaching materials course work is - construction of clarity, logical sequence, the credibility of the argument, clarity of language and reasonableness of conclusions and recommendations.

At the presentation of the material necessary to justify the relevance of the chosen topic, to reveal the theoretical importance of the issues considered in the course work, to analyze the actual material that will help clarify issues concerning the chosen topic, to justify their solutions, make the appropriate conclusions.

Tables should be accompanied by the conclusions resulting from the analysis described in these data, and the major ones graphic material. Tables should be the logical continuation of the main text section or subsection. It should specify the reference to a table in the text in parentheses.

The content of the work must comply issues and topics taught in a logical sequence.

The work can not be repeated, excessive quoting. Quotes should be short and organically tied to the main text. For use in the digital data, quotes, tables should reference indicating sources.

Link to the cited sources are drawn in a particular order:

- **Book** - listed by their full name, volume, parts, place of publication (city), publisher name, year of publication, page number; for magazines - author, its full title, journal name, year edition number, page number; for newspapers - the author of the article, its name, the name of the newspaper, number and date release;

- for **Internet Resources** - the name of the site.

The source of the text should be made, where we quote, analytical data or fragments of legal documents in brackets whose number should match the number from the list of sources of literature.
8. CLEARANCE PROCEDURE course work and protect it

Coursework on discipline "Foreign trade enterprises" should be literary and technically well-made to meet certain requirements and design. It should include: title page (Appendix A), the content of the work, the presentation of the material in accordance with the content of the final, the applications, the list of sources.

Course work is performed on a standard A4 paper printed (computer) form.

The text of gain with a computer on one page sheet of white paper format A 4 (210x297 mm) with 1.5 line spacing of 40 lines on a page. Font minimum height of 1.8 mm.

Text coursework to print, leaving the field following dimensions: left - not less than 20 mm, right - at least 10 mm top - not less than 20 mm, bottom - 20mm. Indentation - 1,25sm. If necessary, be allowed representation tables or figures on sheets of A3.

The work should be done only in Ukrainian font Times New Roman (only possible exceptions for international students and students who did not study the Ukrainian language). In this case, the student submits an application addressed to the Dean of the Faculty for permission to write a term paper in another language. With the written permission of the work can be performed in Russian and English.

Font printing must be clear, black average fat content. The compactness of the text must be the same. Typos, errors, and graphical errors that were in the process of writing can correct pidchyschennyam shading or white paint and applying the same place or revised between lines of text (Figure fragment) typewritten way.

The content of the course work shows a complex plan. Chapters are numbered with Roman numerals, units - Arabic within all work. "Introduction", "Conclusion", "REFERENCES
literature "," Applications ", are not numbered.

Headers structural parts of "content", "Introduction," "Chapter 1", "Chapter 2", "Chapter 3," "Conclusion", "additional" "REFERENCES", "print big bold letters symmetrically to the text. Point the end of title do not make. If the title consists of two or more sentences, their share point. Hyphenation title is not allowed.

Each section of the course work must begin with a new page, a new division continues on the same page, in 1 interval from the main text of the previous unit. The names of units printed in small bold letters.

Of total course work is outside applications, list of references, tables and figures which are fully occupied page. But all the pages of these elements are subject to continuous numbering.

The first page is the title page of which is included in the total pagination course work. On the front page of the page number not put on the following pages put down the number in the top right corner of the page without a point at the end.

Figures, graphs, charts, diagrams, tables and formulas are made according to GOST 2.105-95. Each figure, graph, chart and each scheme should be signed, the table - to be named.

Pagination, subdivisions, paragraphs, pictures, tables, formulas serves Arabic numerals in bold lower case unsigned number and numbered sequentially within the chapter.

Telephone illustrations should consist of chapter number and serial number of illustrations, among which a dot as follows:

Figure 1.3 - Classification Customs Tariff 1 -
Section numbers
3 - serial number of the illustrations in this section.

Figure executed in one space from the main text. Digital material usually has in oformlyuvatysya tables. Example of the table below:

Table placed under the text, which was first given a link to it, or on the next page. If the table beyond the page format, it is divided into parts, with each part of the head or repeat outset.
The word "Table" and its number written with a paragraph along with your table by a dash. Each table should have a name that is placed on the table and print symmetrically to the text. The name and the word "Table" begins with a capital letter. The name does not emphasize.

Table 2.3. - Dynamics of export-import operations in Ukraine and the EU for 2015-2017 years.

Title Count must begin with capital letters subtitles - with small letters, if they make a sentence with a headline and a large, if they are independent. Line-height should be at least 8 mm. Count of serial numbers of rows to the table include not.

The table is placed in such a way that it can be read without turning on or turning clockwise. If the numbers or other data in any row of the table is not served, then it put a dash.

Formulas should tsentruvatsya, have numbering well separated from the rest of the text on one line. Non formulas indicate in parentheses to be aligned to the right of the text. Formulas are numbered within the section. Room consists formula and sequence number in the formula, between which dot.

Style formulas - Microsoft Equation - italics.

Explanation of symbols and numerical values of coefficients should be presented directly under the formula in the order in which they are given in the formula.

The value of each character and the numerical coefficient should be presented with a new line. The first line of explanation starts with the word "where" without colons.
Equations and formulas must provide the text-free lines. Above and below each formula should write down at least one free line. If the equation does not fit in one line, it should be moved after the equal sign (=) or after the plus sign (+), minus (-), multiplication (x) and division (:).

Notes to the text and tables, which indicate the background and explanatory information are numbered sequentially within the same page. If notes per sheet somewhat, after the word "Notes" put a colon, for example:

Notes:
I. ...
2 ....

If there is one note, it is not numbered and after the word "Note" dot.

When writing a term paper a student must provide a reference material or individual results of which appear in the paper or on the ideas and conclusions which developed problems, problems, issues, all of which are dedicated to work. These links allow you to retrieve documents and check the accuracy of the information when citing a document giving the information to him, help clarify its meaning, language, text size. Link should be the latest publications. In earlier editions can be invoked only in cases where they present material that is not included in the last edition. Reference in the text coursework sources should indicate the serial number on the list of references, highlighted two brackets, eg "... In [1-7] ...".

All tables should be of reference in the text, with the word "Table" written in the text abbreviations such as "... Table. 1.2."

Repeated references to the table should indicate the abbreviated word "see," for example, "see. Table. 1.3."

Sources can be placed on the list in the following ways: in order of appearance in the text links (the most comfortable to use)

Sources can be placed on the list in the following ways: in alphabetical order of names of the first authors or titles, in chronological order. Information sources that are included in the list, should be given according to the state standards with mandatory guidance work's title.

Examples of bibliographic description in the list of sources cited in that course work is presented in the table. 2.
Applications shall issue as a separate part, placing them in order of appearance in the text links work. As an application drawn illustrations, tables, formulas, calculations, text auxiliary character, independent copies of documents that are indistinguishable from the original (copies).

Table 2 - Examples of bibliographic description in the source list

<table>
<thead>
<tr>
<th>Characteristic source</th>
<th>Example</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1</strong></td>
<td><strong>2</strong></td>
</tr>
<tr>
<td>Author (s) and Editor (s) / compilers</td>
<td>Dakhno II, Aliev VM-Baranowski Right Intellectual Property Training. guidances. / by Ed. II Dakhno. Kyiv: TSUL, 2015. 560 p.</td>
</tr>
<tr>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>---</td>
<td>---</td>
</tr>
</tbody>
</table>
3. |
<p>| Theses | Vinichenko AM dynamic monitoring socio-economic development industrial enterprises: Dis ... .d Mr. Sc. Sciences: 08.00.04. Dnepr, 2017. 424s. |</p>
<table>
<thead>
<tr>
<th>1</th>
<th>2</th>
</tr>
</thead>
</table>
The content of the course work can be specified as the first page of applications, and each of the applications that are in operation.

The application must have a title, printed in small bold letters at the top of the first major symmetrically with respect to the text page. In the middle row of small headline in bold letters 3 first major printed word "Dodatok__" and big bold letters, indicating the application. Applications should be marked consistently Ukrainian capital letters of the alphabet except the letters D, E, I, J, O, B.

The text of each application as needed can be divided into sections and subsections, which are numbered within each application. In this case put before each number designation application (letter) and point, for example A.2.

Illustrations, tables and formulas placed in applications numbered within each application like Fig. DA 1.2; formula (A.1).

On the last page, after the final part, the student puts his signature and the date of performance.

Applications must be sequentially numbered pages, with general coursework.

Course work is performed in accordance with these guidelines, otherwise it will not be allowed to defend.

The work to be done and submitted to the Department no later than specified in the curriculum dates.

Course work retsenzuye lecturer in international economics.

If the review is positive (sample review, evaluation criteria and rating works is given in Annex B), a student reported his assumption of the defense. The date and time establishes protection department. Finally, after the work is estimated to protect author.

Course work is assessed on a 5-point scale. The evaluation of the course work is taken into account:

- The extent of the topic;
- the content and quality of work;
- compliance with registration requirements;
- completeness and accuracy of the answers to the questions.

For in-depth study of specific issues with the chosen theme and the course work with regulatory professionally-oriented courses to students of all learning can take advantage of the bank of literature created at the Department of International Economics.

22
9. RECOMMENDED subject of term papers on the subject "External economic activity enterprises of "

1. Reasons and preconditions for the development of foreign economic relations and their impact on the economy of Ukraine.
2. Foreign Relations of Ukraine: state and prospects in terms of European integration.
3. Theories of international management, historical development and current trends.
4. Concept of foreign policy of Ukraine: retrospective analysis and modern landmarks.
5. Milestones International Business in Ukraine.
6. The concept and essence of International Business.
7. The subjects and the right to pursue international business activity.
8. The main types of foreign economic activities and forms of their implementation.
10. Milestones FEA in Ukraine.
11. Foreign operations: essence, classification, implementation aspects of the current economic conditions.
13. Essence and types of foreign operations.
15. Regulation of foreign trade activities in Ukraine.
17. Partners in the global market: search, selection, establish contact.
18. The system of customs regulation in Ukraine.
19. Duty as an instrument of economic policy.
21. Characteristic features of conclusion and execution of mediation agreements in current economic conditions.
22. Factors shaping and direction of improving the investment climate in Ukraine.
23. Problems increase the investment attractiveness of Ukraine's economy in terms of European integration.
24. Essence, core signs function and principles international contracts.
25. Current strategies business negotiations at conclusion international contracts.
26. Features pricing at the conclusion of international contracts.
27. The essence of international payments. Forms of payment in the international sphere.
28. Essence, features and types of legal regulation of international traffic.
29. Organization and international transport features different modes of transport.
30. The specifics of applying the rules of interpretation of international trade terms «Incoterms - 2010».
31. Problems and prospects of international transport corridors in the modern economy.
32. Essence, classification and methods of risk management of foreign economic activity in the contemporary economy.
33. The role of insurance as a method of minimizing foreign trade risks.
34. International exhibitions and fairs as a form of international cooperation.
35. International auctions: types, organizers, mechanisms of implementation.
36. Features tenders in global industrial markets.
37. Features of marketing research for the foreign market.
38. Features FEA in tourism.
39. Stages of formation of the typical foreign trade agreements.
40. Selection and study of foreign partners when entering foreign markets.
41. Research international exchange of scientific and technical knowledge.
42. International leasing: the nature, types, forms and factors of development.
43. Franchise system of foreign trade operations: international experience and prospects in Ukraine.
44. Methods of international trade: the advantages and disadvantages of their use.

45. International merchandise trade exchange, its structure and current trends.
46. International credit: its function and form.
47. Features pricing in global industrial markets.
48. International trade in engineering services.
49. International trade licenses and "know-how".
50. Specificity of the main areas of research of international markets.

10. EXAMPLE structuring Coursework

Features at the conclusion pricing international contracts

CONTENT

INTRODUCTION
SECTION 1. FEATURES OF CURRENT CONDITIONS AND PRICING IN INTERNATIONAL TRADE
  1.1 Characteristics of current conditions of international trade
  1.2 Factors affecting the formation of prices in the world commodity markets
  1.3 Pricing Methods in International Trade
  1.4 Effect of foreign states on the formation of prices. SECTION 2.
FEATURES AND MECHANISM OF PRICING ON DIFFERENT TYPES world markets
  2.1 Features of pricing in the market of perfect competition.
  2.2 Formation prices for a pure monopoly
  2.3 The pricing mechanism for market monopoly
  2.4 Pricing oligopolistic market
SECTION 3. ANALYSIS OF FORMATION IN UKRAINE free pricing on the example of sugar industry
  3.1 Analysis of world markets and finding ways to improve the competitiveness of the sugar sector in Ukraine
  3.2 Domestic production in Ukraine and dynamics of domestic prices
  3.3 Calculation foreign market price of sugar under conditions integration processes
CONCLUSIONS
LIST OF ATTACHMENTS the literature
11. RECOMMENDED LIST OF SOURCES

**Educational literature**


**Basic**


**Support**


Information resources


### Rating work (in case of unsatisfactory evaluation is not filled)

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**Total (min 0- max 60)**

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**Protection of**

Date of "_____" _________________ 201r. __

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# Overall assessment of course work

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Name reviewer ___________________________  
Signature reviewer _____________________

"___" __________________ 201__ year